

**SONG BA**  
**JOINT STOCK COMPANY**

No.: **621/21/S3-TCKT**

Re: Explanation for the business result differences between quarter 3/2021 and quarter 3/2020.

**SOCIALIST REPUBLIC OF VIETNAM**  
**Independence - Freedom - Happiness**

Da Nang, 03<sup>rd</sup> November 2021

To:

- The State Securities Commission;
- Ho Chi Minh Stock Exchange.

Pursuant to Circular No.96/2020/TT-BTC, dated 16<sup>th</sup> November 2020 by the Ministry of Finance on “Guiding the disclosure of information on the stock market”.

Song Ba Joint Stock Company (Stock Code: SBA) hereby reports the profit of quarter 3/2021 and quarter 3/2020 as follows:

- Profit after CIT of quarter 3/2021: 15,272,509,080 VND.
- Profit after CIT of quarter 3/2020: 32,357,949,633 VND.

Profit after CIT of quarter 3/2021 was decreased compared to the one of quarter 3/2020 with an amount of **17,085,440,553 VND**.

Financial indicators are as follows (Extracted from the Financial Statement of quarter 3/2021):

No	Items	Q3/2021	Q3/2020	Difference	
				Value	% [(Decrease (-), Increase (+))]
1	Gross sales of merchandise	51,685,057,270	73,351,532,406	-21,666,475,136	-29.54
2	Cost of goods sold	24,961,452,909	25,178,160,519	-216,707,610	-0.86
3	Gross profit from sales of merchandise	26,723,604,361	48,173,371,887	-21,449,767,526	-44.53
4	Financial income	46,068,064	1,424,389	44,643,675	3,134.23
5	Financial expenses	8,264,648,295	9,818,677,494	-1,554,029,199	-15.83
6	Administration expenses	2,458,846,311	4,243,611,104	-1,784,764,793	-42.06
7	Operating profit	16,046,177,819	34,112,507,678	-18,066,329,859	-52.96
8	Other income	173,245,511	73,811,092	99,434,419	134.71
9	Other expenses	128,410,583	121,537,269	6,873,314	5.66
10	Other profit	44,834,928	-47,726,177	92,561,105	-193.94
11	Net Profit before CIT	16,091,012,747	34,064,781,501	-17,973,768,754	-52.76
12	Current corporate income tax expense	818,503,667	1,706,831,868	-888,328,201	-52.05
13	Net profit after CIT	<b>15,272,509,080</b>	<b>32,357,949,633</b>	<b>-17,085,440,553</b>	<b>-52.80</b>



The main reason for the decrease in revenues of quarter 3/2021 in comparison to the of quarter 3/2020:

In the quarter 3/2021, the weather was not favorable, the water flow in the quarter was less than that of the quarter 3/2020 so the electricity output decreased by 43.24% and the corresponding decrease in revenue was VND 21.67 billion

From the above mentioned factors, profit after CIT of quarter 3/2021 has been decreased **17.09** billion VND, compared to quarter 3/2020, which was equivalent to a decreased rate of **52,80%**.

Song Ba Joint Stock Company hereby reports and pledges that the above explanations are true.

Best regards, ✓

**Recipient:**

- As above;
- Website SBA;
- Save: Financial Accounting department, Documentary department.



**DINH CHAU HIEU THIEN**